



Ansaldo STS S.p.A.

Via Paolo Mantovani, 3 – 5, 16151 Genoa - Italy

Issued Capital 70.000.000,00 € fully paid up
R.E.A. n.421689
Company Registration number Genoa Chamber of Commerce
Fiscal Code and Value Added Tax n. 013760662

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Genoa, 9 February 2012

PRELIMINARY FY2011 ESTIMATES ANNOUNCED 2012 FORECASTS ADVISED NEW TARGETS TO 2014 PUBLISHED

Preliminary FY2011 estimates:

- **Orders Intake 2,164 million Euro**
- **Orders Backlog 5,453 million Euro**
- **Value of Production 1,212 million Euro**
- **Earnings before Interests and Taxes (EBIT) 116 million Euro, ROS at 9.6%**
- **Net Financial Position (290) million Euro**

With reference to the figures of the present notice, it is stated that the same are under the auditing activities of PRICEWATERHOUSECOOPERS SpA, auditing company of Ansaldo STS. The results of such activities will be disclosed consistently with the timing provided for the approval of the Annual Report

The Board of Directors of Ansaldo STS (STS.MI), meeting today with Mr. Alessandro Pansa acting as chairman, has taken note of the preliminary estimate of the main management figures of the financial year 2011:

Orders Intake: 2,164 million (1,985 million at 31/12/2010);
Orders Backlog: 5,453 million (4,551 million at 31/12/2010);
Value of Production: 1,212 million (1,284 million at 31/12/2010);
Earnings before Interests and Taxes (EBIT): 116 million (137 million at 31/12/2010);
Return on Sales (ROS) at 9.6% (10.7% at 31/12/2010);
Net Financial Position (290) million, at 31/12/2010 (318) million.

The Board welcomed these results, which confirm that – in a particularly difficult year when contracts acquired in Libya were frozen and, more generally, there were greater competitive pressures – the company has succeeded in reaching its stated targets.

PRESS RELEASE

In line with the company's operating performance and the market outlook, the Board of Directors also approved the 2012 forecasts.

Orders Intake: 1,500 – 1,700 million

Orders Backlog: 5,700 – 5,900 million

Revenues: 1,200 – 1,300 million

Return on Sales (ROS): approximately 9.5%

Net Financial Position: approximately (330) million before payment of the 2011 dividend

At today's meeting the Board of Directors also decided to publish the growth targets to 2014.

M € / %	End-2010	2011 preliminary estimates	2012 forecasts	2014 targets
New orders	1,985	2,164	1,500 – 1,700	
Orders backlog	4,551	5,453	5,700 – 5,900	approx. 6,500
Revenues	1,284	1,212	1,200 – 1,300	approx. 1,550
EBIT margin (ROS)	10.7%	9.6%	approx. 9.5%	10.5% - 11%
Net Financial Position	(318)	(290)	approx. (330)*	(370) – (400)

* before payment of the 2011 dividend

The figures in this press release will be illustrated to the financial community at the Investor Meeting scheduled for today in Milan.

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